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Dear Customer

In order to keep our customers up-to-date, we have developed our “New Law Titles” bulletin no. 4, 2006 for the months September, October and November 2006. We would like to bring to your attention that we have a large list of outstanding publications, which can be ordered on the order form enclosed or by contacting sales@kluwerlaw.com

In particular we would like to highlight certain publications which are sure to be of interest to you:

- Dispute Resolution in Asia, Third Edition on page 9
- Introduction to Dutch Law, Fourth Revised Edition on page 13
- Montreal Convention on page 1
- Yearbook Commercial Arbitration Volume XXXI-2006 on page 7
- The European Constitution and National Constitutions: Ratification and Beyond on page 23
- International Expatriate Employment Handbook on page 35

We are sure that the publications featured in this bulletin will make a welcome and necessary addition to your bookshop and / or practice.

Yours sincerely,

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BIBLIOGRAPHICAL INFORMATION:
LIST OF MAJOR IMPRINTS AND PREFIXES

ISBN PREFIXES KLUWER LAW INTERNATIONAL:
90-411   Kluwer Law International

BACKLIST ISBN PREFIXES KLUWER LAW INTERNATIONAL:
90-6544  Kluwer Law & Taxation
90-200   Kluwer Law & Taxation
Montreal Convention

edited by Elmar Giemulla & Ronald Schmid
annotated by Elmar Giemulla, Ronald Schmid, Wolf Müller-Rostin, Regula Dettling-Ott & Roderick D. Margo

The Montreal Convention on the Unification of Certain Rules for International Carriage by Air went into force in November 2003. For its signatories - which include most European countries, the European Community itself, and the United States of America - the new Convention replaces the Warsaw Convention and its various protocols and related treaties. Accordingly, for these countries Kluwer Law International’s classic looseleaf resource Warsaw Convention is supplemented by this definitive looseleaf guide.

Like its widely used predecessor, the Montreal Convention commentary provides article-by-article annotation and is updated regularly to keep pace with developments in the complex system of liability encompassed by the Convention. The commentary covers ongoing developments in such crucial aspects as the following:

- principles for determining applicable law
- applicability of national law
- the electronic documents for carriage
- liability for passenger’s injuries and death
- liability baggage and cargo damages and delay
- limited liability versus unlimited liability
- relationship between contractual and actual carrier
- insurance issues

The content of the Montreal Convention commentary and its updates will be drawn from every relevant source, including relevant case law, the legal literature of air law, and national and international legislation and administrative law.

In addition to the article-by-article annotation, the user will find useful information such as a synopsis comparing the Warsaw and Montreal Conventions, IATA Conditions and Resolutions, relevant EU Regulations, and a list of the contracting parties to the Convention.

A subscription to the Montreal Convention commentary provides an indispensable research tool and an enormous wealth of information for anyone who deals with legal issues arising from civil air law, including courts, airline managers, air cargo operators, freight forwarders, legal counsel, law firms, officials involved in drafting policy wordings, and professionals involved in the insurance aspects of claims such as adjusters and underwriters.

December 2006, 400 pp., Looseleaf
Price: EUR 200.00/ USD 256.00/ GBP 136.00
Financial Restructuring and Reform in Post-WTO China

*edited by Douglas Arner, Berry Hsu, Wei Wang, Zhou Zhongfei & Jim Barth*

Since 1979, China has been in the midst of an on-going process of liberalization of financial services, which has been accelerated under its WTO obligations. Such liberalization increases the vulnerability of China to financial crises, with domestic and international implications. In order to reduce its vulnerability, China is seeking to develop a robust financial system by restructuring its financial regulatory and institutional structure in accordance with international standards. This process requires structural choices to be made in respect of financial services liberalization commitments and international financial standards. These choices will have a significant impact upon the development of China’s financial system.

The reform of China’s financial system raises many challenges. At the international level, there is at present no explicit linkage between the required legal infrastructure that must be in place for the development of a robust financial system and financial liberalization under the WTO. At the domestic level, weaknesses remain, which are likely to be brought to the surface by financial liberalization resulting from WTO accession and implementation. China’s challenge is to strike an appropriate balance between a robust financial system and WTO compliance. Measures taken in this connection will also be indicative of potential disputes that may arise with other WTO members, including Hong Kong and Taiwan.

In December 2006, China’s two protective measures of geographical limitation and client limitation will be eliminated. There will be few market access limitations for foreign investors in banking, except capital requirements. In this context, it is interesting to know how Chinese financial regulators will deal with the liberalization issue arising from the WTO, and this is the focus of this authoritative book. This examination of China’s financial reform under the WTO is meaningful for other developing and developed countries, as well as for China.

This book addresses the on-going process of financial restructuring and reform in post-WTO China from a legal perspective. Chapter 1 provides an overview of the impact of the WTO on China’s financial markets and financial law systems. Chapter 2 discusses reform of banking law and regulation in post-WTO China. Chapter 3 addresses the role of the central bank in China’s financial system, focusing on issues of independence and accountability of the People’s Banking of China (PBOC), China’s central bank. Chapter 4 analyses China’s compliance with WTO obligations in the area of banking. Chapter 5 discusses the role of asset management companies (AMCs) in China’s on-going banking restructuring and liberalization. Chapter 6 analyses the development of securities markets in China, the challenges being faced and the impact of the WTO. Chapter 7 describes insurance and its development in China, focusing on the role of the WTO in liberalization. A new topic in China, i.e., financial conglomerates, is discussed in chapter 8, building upon the discussions in the previous chapters. Chapter 9 in turn studies the issue of financial institution insolvency and restructuring – as noted in previous chapters, key issues in China. Chapter 10 discusses the double impact of the WTO and one of China’s regional trade agreements, CEPA, on China’s banking law.

**October 2006, 408 pp., hardbound**

ISBN: 90-411-2573-6

**Price:** EUR 150.00/ USD 192.00/ GBP 105.00
International Insolvency Law

by Bob Wessels

International Insolvency Law by Professor Bob Wessels provides a comprehensive overview of the relevant issues regarding cross-border insolvency matters. The book is a translated, revised and augmented edition of the Dutch book 'Internationaal insolventierecht', which appeared in 2003, and is to serve as a handbook for insolvency practitioners. It focuses on the (regional) developments of treaties and on ‘soft law’ and ‘best practice’ recommendations published by organisations like IMF, World Bank and INSOL International. This is followed by an overview of the current Dutch International Insolvency Law. Also thoroughly discussed is the UNCITRAL Model Law on Cross-Border Insolvency, including comments on Chapter 15 of the United States Bankruptcy Code, in force since October 2005, and the draft of the English Cross-Border Insolvency Regulations 2006. The fourth chapter covers an elaborate analysis of the EU Insolvency Regulations, including 150 cases from ten jurisdictions together with foreign literature. The book contains an observation on the development of the future international insolvency laws, an extensive bibliography and a list of relevant websites.

December 2006, 900 pp., hardbound
Price: EUR 180.00/ USD 230.00/ GBP 126.00
Corporate Rescue - An Overview of Recent Developments
Second Edition

edited by Katarzyna Gromek Broc & Rebecca Parry

Corporate rescue laws have long been recognized as a necessary alternative to liquidation. However, it is only in recent years that governments and virtually all major international economic interest groups have realised the important role that corporate rescue can play – not only in supporting businesses that are viable but experiencing temporary difficulties, but also in forestalling financial difficulties by requiring effective corporate governance processes, in resolving systemic financial crises, and in bolstering the economy.

It is primarily to corporate rescue procedures and reforms adopted at the domestic level that this book is devoted. Individual chapters – each written by an expert or team of experts from the country under scrutiny – consider recent developments and prospects for the future in China, Cyprus, England and Wales, France, Germany, Greece, Hong Kong, Hungary, Italy, New Zealand, Poland, South Africa, Spain, and the United States. These countries were chosen because they reflect different stages of development in corporate rescue laws. Some have mature systems in their second or third stages of revision; some have relatively antiquated systems that have been inherited from, or modelled on, the laws of another jurisdiction; and some are transitional economies where the concept of corporate rescue is comparatively new. A final chapter covers important issues stemming from conflict of laws and supranational models and guidelines.

It emerges clearly from these reform processes that, while no single optimal set of corporate rescue laws can be devised, there is a clearly discernible global movement under way toward reform in the service of preserving economic value at the company level. In the meantime, however, it is also clear that insolvency practitioners and the courts will need to take the initiative in applying and testing new laws to ensure their ultimate effectiveness. For this reason – in addition to the book’s great practical and legal academic value – Corporate Rescue is sure to be widely read and used as a basic text for many years to come.

September 2006, 412 pp., hardbound
ISBN: 90-411-2414-4
Price: EUR 155.00/ USD 198.00/ GBP 109.00

by Michael L. Cook

The most comprehensive and authoritative practitioner's guide available to the bankruptcy litigation process, the 2006-2007 edition reflects the important new trends and recent decisions in this field. With a special focus on business bankruptcy litigation, it covers new precedents and vital developments on such issues as:

- Professional retention, payment, and ethical disputes
- Surcharge of lender’s collateral
- Creditor's burden of proving its claim
- Bankruptcy court jurisdiction over enforceability of arbitration agreements
- Parameters of the automatic stay
- Margin and settlement payment exception of trustee’s avoidance power
- Exceptions from turnover under Section 542
- Jurisdiction to hear core proceedings does not abrogate authority of federal regulatory agencies
- Environmental liabilities
- ERISA-related claims
- And more

The editor, a nationally recognized authority on bankruptcy law, has drawn on the resources of top bankruptcy litigators from across the country who contribute their analysis, insight, and nuts-and-bolts experience.

Aspen Publishers
November 2006, Looseleaf
ISBN: 0-7355-6196-6
Price: USD 304.00
ADR in Business
Practice and Issues across Countries and Cultures

edited by Jean Claude Goldsmith, Arnold Ingen-Housz & Gerald H. Pointon

ADR is not merely a substitute for court proceedings or arbitration, but a method of dispute settlement in its own right. In ADR proceedings, the parties call upon a third party not for a decision, but for assistance in reaching an agreement. As a result, ADR is not only less expensive and usually quicker than other methods, but it is capable of giving both parties some degree of satisfaction.

The purpose of this book is precisely to look at ADR on its own terms as a way of resolving business disputes, particularly at the international level. Drawing upon diverse approaches, ADR experts from a variety of countries explore the situations to which ADR lends itself and the different permutations it offers to allow each dispute to be handled in the manner most fitting to the circumstances. The contributors also show how ADR serves such important considerations as the interests involved, the need to avoid a public display of differences, and the wish to anticipate problems.

By throwing new light on the achievements of ADR and the possibilities it offers, this book will help to situate ADR amongst the panoply of dispute resolution methods now available to the international business community. Practitioners faced with drafting a dispute resolution clause in a contract, or dealing with a dispute which has arisen, will find expert guidance here when deciding which method of resolution to adopt, or whether a combination of procedures would be appropriate. Academics will discover a very useful volume which not only deals with many of the issues raised by ADR, in particular its relationship with arbitration, but also provides material for comparative study of how these issues have been approached and treated until now in various regions of the world, cultures and backgrounds.

January 2007, 320 pp., hardbound
ISBN: 90-411-2584-1
Price: EUR 120.00/ USD 154.00/ GBP 84.00
Yearbook Commercial Arbitration
Volume XXXI -2006

edited by Albert Jan van den Bergr

For more than three decades Yearbook Commercial Arbitration has been the primary source of up-to-date information for arbitration scholars and practitioners. With its reporting on developments in the law and practice of international commercial arbitration, its excerpts of arbitral awards and court decisions, and its commentary on newly adopted or amended arbitration rules, Volume XXXI continues the Yearbook’s tradition of providing such topical information as the following:

- the largest number of New York Convention decisions ever collected in one volume of the Yearbook – 95 court decisions from 15 countries worldwide, including English translations of decisions from Austria, Belgium, China, France, Germany, Israel, Italy, the Netherlands, and Spain, giving the reader access to material which might otherwise be inaccessible. All the cases are indexed and linked to the General Editor’s published commentaries on the New York Convention, facilitating research on any aspect of the Convention

- arbitral awards made under the auspices of the International Court of Arbitration of the International Chamber of Commerce (ICC), the German Maritime Arbitration Association, and the Netherlands Arbitration Institute (NAI), as well as ad hoc awards, dealing with procedural and substantive issues of general interest to the business and legal communities

- new and amended rules adopted by the International Arbitral Centre of the Austrian Federal Economic Chamber (the Vienna Rules), the International Centre for Settlement of Investment Disputes (ICSID), and the International Commercial Arbitration Court (ICAC) of the Chamber of Commerce and Industry of the Russian Federation

- information on arbitration legislation recently enacted in Austria, Cambodia, Italy, and Malaysia

A new feature in this volume is a ‘Digest of Investment Treaty Decisions and Awards’ containing a detailed list of subject matters for more than 100 investment awards. A bibliography and list of journals keep the reader up to date on relevant literature.

Edited by the International Council for Commercial Arbitration (ICCA), the world’s leading organization representing practitioners and academics in the field, the Yearbook is a vital resource for anyone involved in the practice and study of international arbitration.

December 2006, 1600 pp., softcover
Price: EUR 245.00/ USD 314.00/ GBP 172.00

Yearbook Commercial Arbitration 31
Arbitration Insights

Twenty Years of the Annual Lecture of the School of International Arbitration, Sponsored by Freshfields Bruckhaus Deringer

edited by Julian D.M. Lew & Loukas A. Mistelis

Since its establishment in 1986, the annual “Freshfields Arbitration Lecture” (as it has come to be known) has given both practitioners and academics a unique and extraordinary opportunity to explore new insights and frontiers in the theory and practice of international arbitration. Hosted by the School of International Arbitration, Queen Mary University of London, each lecture provides an eminent figure in international arbitration a platform on which to investigate problems of interest on aspects and trends in the field.

Bringing together all the published (and some unpublished) lectures in this important series, this valuable book confirms the interaction between theory and practice that the School has pursued since its inauguration, and provides in addition a remarkable testament of the School’s policy of ensuring a comparative and international approach to international arbitration research and study.

Twenty-one leading academics and practitioners explore the issues of States and state enterprises in arbitration, including the following topics:

- international investment arbitration
- national regulation of arbitration with particular focus on the English Arbitration Act, the UNCITRAL Model Law, and Latin America
- arbitration proceedings (including the problem of delays and control of the arbitral process)
- availability of remedies (Farnsworth 1990)
- efficiency of arbitration process
- the impact of rules of law and national law on arbitration tribunals and the arbitration process

The book also includes substantial coverage of such fundamental and more recent themes as default procedural rules, autonomy of the arbitration process, regulation of arbitration in national laws, validity of arbitral awards, and dissenting opinions. Several of the lectures have been augmented with updates and endnotes, and an in-depth introduction supplies a welcome overview.

With contributions by some of today’s leading academics and practitioners in the field, this book will be of great interest to arbitration lawyers, international lawyers, and business people, as well as to academics, law libraries, and students of dispute resolution.

January 2007, 520 pp., hardbound
Price: EUR 130.00 / USD 166.00 / GBP 91.00
International Arbitration Law Library 16
Dispute Resolution in Asia
Third Edition

edited by Michael Pryles

Prized by practitioners since the first edition appeared in 1998, *Dispute Resolution in Asia* provides a much wider spectrum of Asian laws and approaches to dispute resolution than is traditional in comparative studies. It examines arbitration, litigation, and mediation in thirteen countries, with detailed practical essays each written by a senior lawyer with vast knowledge and experience of dispute resolution in his or her own country. Contributions vary in style and content and thus reflect the diversity of legal systems and cultures in Asia.

The third edition of this popular book has been expanded by the inclusion of a chapter on Korea and a discussion of investment treaty arbitrations. All chapters have been revised and updated to incorporate recent developments, such as the enactment of relevant new legislation in Malaysia. Statistics on arbitration centres in Asia are also included.

As a comprehensive practical guide to the practice and procedure of dispute resolution in the important trading countries of Asia, this book will be of great value to corporate counsel and international lawyers and business people, as well as to students of dispute resolution.

October 2006, 500 pp., hardbound
Price: EUR 170.00/ USD 218.00/ GBP 119.00
International Construction Arbitration Law

by Jane Jenkins & Simon Stebbings

There is probably no area of activity more in need of reliable dispute resolution procedures than construction projects, especially if more than one jurisdiction is involved. This eminently practical guide greatly facilitates the process for all parties concerned.

The authors – both leading practitioners in the field – consider the full range of available dispute resolution methods, including mediation, conciliation, and (increasingly common in international construction disputes) determination by dispute review boards or expert panels, before focusing specifically on arbitration. The book then looks in detail at all aspects of arbitration, from commencement of proceedings, through preparation and collection of the evidence necessary in complex construction cases, to common procedural issues, the conduct of the hearing, the effect of the award, challenges to it and its enforcement.

Specific valuable features include the following:

- guidance on drafting of dispute resolution provisions designed to minimise disputes and facilitate their swift resolution
- details of the key features of a construction contract and common standard forms
- expert guidance on effective contract administration
- step-by-step advice on the conduct of a construction arbitration
- coverage of particular issues thrown up by complex construction disputes which differentiate them from other commercial disputes, with guidelines on how to approach such issues in the presentation before a tribunal

In keeping with its practical focus, the book includes key extracts from relevant institutional rules, sample clauses, and other supporting materials.

As an easy-to-use resource for both general counsel and lawyers in private practice, this book has no peers. It is of particular value to corporate counsel who may have many years of experience as commercial contract negotiators but have not had to live through a construction dispute or manage a construction contract during the life of a project. Lawyers in private practice embarking on a construction dispute for the first time will also find this book of value, as will students of dispute resolution.

October 2006, 452 pp., hardbound
Price: EUR 130.00/ USD 166.00/ GBP 91.00

Arbitration in Context Series (AICS) No. 1
Lane & Calkins Mediation Practice Guide

by Richard M. Calkins & Fred Lane

As courts across the country continue to deal with crowded dockets and cramped schedules, many states are requiring mediation before trial. Aspen Publishers Lane and Calkins Mediation Practice Guide is the practical guide essential for any attorney who might become involved in mediation.

A practice-oriented book that deals with every phase of the mediation process and the roles played by the various participants, this unique resource:

- Presents valuable case studies that help illustrate strategies every step of the way
- Helps you take advantage of the fact that mediation can be less expensive, more flexible and less formal than litigation
- Analyzes the different types of mediation with a special focus on the caucus method.
- Helps you structure settlements
- Provides insights into dealing with difficult parties
- Supplies a breakdown of mediation practice areas to help you find a mediator who specializes in the subject matter of your dispute
- Includes the newly adopted Model Standards of Conduct, which regulate the actions of mediators

Lane and Calkins Mediation Practice Guide describes the various methods of mediation, deals with every aspect of the process function, structure, joint sessions, private caucuses and the roles played by the mediator, attorney, and the various parties in interest with each step illustrated by actual case studies.

Aspen Publishers
July 2006, Looseleaf
Price: USD 195.00
Reframing Self-Regulation in European Private Law

*edited by Fabrizio Cafaggi*

Increasingly, European companies in a variety of business sectors as well as professional groups are taking self-regulatory initiatives as a means of gaining competitive and protective leverage in a “meta-regulatory” environment. While these initiatives have obvious legal and economic advantages for the entities and principals who take them, the phenomenon of self-regulation raises profound issues for competition law and even for constitutional law. Although deeply grounded in legal theory, such issues have profound and growing significance for practitioners in many fields of law.

In this thought-provoking book thirteen outstanding authorities from various EU jurisdictions examine the legal basis of self-regulation and its function in the process of European legal integration, with particular reference to European private law. The authors offer in-depth analysis of self-regulation in the context of current economic and political conditions in Europe, and investigate the effects of self-regulation on such societal factors as the following:

- the European social dialogue
- the professions
- consumer protection
- the media
- corporate social responsibility

This book is among the first to raise these vital issues, and the first to examine self-regulation in depth with reference to specific sectors. The essays identify trends set in motion by self-regulation among major actors, and the authors do not hesitate to offer insightful criticisms and recommendations. For these reasons, this book will be of great value to policymakers and business people, as well as to legal academics, for years to come, as self-regulation assumes ever more salience in our economic and social fabric.

*December 2006, 388 pp., hardbound*

ISBN: 90-411-2531-0

Price: EUR 120.00/ USD 154.00/ GBP 84.00

Private Law in European Context 9
Introduction to Dutch Law
Fourth Revised Edition

edited by M.J. Chorus, P.H.M. Gerver & E.H. Hondius

A standard legal resource since its first edition in 1978, Introduction to Dutch Law has proven itself the ideal overview of Dutch law for foreign lawyers. The Fourth Edition updates the subject with continuing changes in the Civil Code, including the major new law of succession of 2003, and with the ongoing Europeanisation of Dutch law observable in all legal areas, most recently in criminal procedural law.

The various chapters have been written by experts – scholars, practitioners, jurists – in particular fields, and provide an authoritative overview. The history of Dutch law is discussed, as well as Dutch legal culture, the judicial organisation, legal education, and the legal profession. This is followed by an introduction to essential issues of Dutch private and public law and Dutch labour law. The last chapter examines questions of legal philosophy.

As a thorough guide to further research, Introduction to Dutch Law is unmatched. It offers practitioners, particularly foreign lawyers, a quick and reliable way into any area of Dutch law that they may be required to research. It will also be of great value to comparativists (especially those studying the influence of European law on national legal systems), scholars, and students.

Like previous editions, the Fourth Edition of Introduction to Dutch Law has been prepared under the auspices of the Netherlands Comparative Law Association.


October 2006, 568 pp., hardbound
ISBN: 90-411-2507-8
Price: EUR 165.00/ USD 211.00/ GBP 116.00

Visit our website: http://www.kluwerlaw.com
The globalisation of markets has pushed static, territorially-bounded legal structures towards a more rapid and efficient adaptation to the globalised and regionalised reality. In addition, substantial modifications in the structure and activities of financial institutions have increased risks and the need for new regulatory responses. Efforts to harmonise commercial law within the global order have resulted in a fragmented and ad hoc process, constructed according to multiple different interests and in order to preserve public policies in the face of transnational challenges.

This book is the first to systematically analyse the current state of commercial law from a global perspective. The author seeks to both identify the reasons that are fostering the harmonisation process and to explain the ways in which it is developing. Among the relevant elements examined in this thorough analysis are the following:

- how emerging countries are absorbing international standards (with a special case study of Brazil)
- the impact of corporate activities on legal systems
- the role of the corporation in promoting the standardisation of laws
- issues of social responsibility and corporate accountability
- justifications for the regulation of the corporate world
- free trade vs. “fair trade”
- the impact of treaty reservations and different forms of treaty incorporation into national legal systems
- interaction between regional trade agreements and the WTO system
- how movements of capital are reflected in international initiatives as well as in regional legislation and regulation
- co-operation among national financial authorities
- the emerging new lex mercatoria
- the role of professional associations such as the International Chamber of Commerce (ICC)

January 2007, 250 pp., hardbound
ISBN: 90-411-2587-6
Price: EUR 105.00/ USD 134.00/ GBP 74.00
Comparative Law Yearbook of International Business 2006

edited by Dennis Campbell

The 2006 edition of the Comparative Law Yearbook of International Business examines issues in three major topic categories: Litigation and Dispute Resolution, Investment Vehicles, and Secured Interests in Immovables.

Lawyers from Nigeria, the United States, and Ireland review the settlement of investment disputes, the impact of claims on non-United States companies, and claim and dispute resolution under FIDIC.

Practitioners from Israel, Panama, Hong Kong, and Belgium treat investment vehicles such as trusts, foundations, and joint ventures and investment visas.

Contributors from Brazil, Venezuela, Argentina, and Mexico review the use of security in real property in their respective jurisdictions.

Finally, lawyers from Brazil, Canada, the United States, Germany, South Africa, Ukraine, and Romania treat issues ranging from trade mark counterfeiting, registered designs, and telecommunications to criminality in international business transactions, outsourcing, and business immigration.

October 2006, 484 pp., hardbound
ISBN: 90-411-2569-8
Price: EUR 210.00/ USD 269.00/ GBP 147.00

Comparative Law Yearbook of International Business 28

Also available in this series (vol. 27b) is
Comparative Law Yearbook of International Business Cumulative Index
Volumes 1-26, 1977-2004
ISBN: 90-411-2570-1
Price: EUR 210.00/ USD 269.00/ GBP 147.00
Corporate Finance and the Securities Laws
Fourth Edition

by Charles J. Johnson, Jr., Esq. & Joseph McLaughlin, Esq.

Corporate Finance and the Securities Laws has been winning over practitioners with its clear "how to do it" approach ever since its publication in 1990. This acclaimed guide is now completely updated in this Fourth Edition to help you meet the challenges of raising capital in today's increasingly regulated marketplace.

Written in plain English by two top experts in the field - each with literally hundreds of successful deals under his belt - this "go to" resource explains the mechanics of corporate finance together with the statutes that govern each type of deal.

You'll receive expert analysis, procedural guidance, and practical pointers every step of the way to help you:

- Structure all types of deals - from public, private, and offshore offerings to corporate debt restructurings, commercial paper programs, and asset-based securities transactions
- Root out problems before deals are put in motion, with heads-up input on prohibited practices, potential liabilities, conflicts of interest, due diligence concerns, and other red-flag issues
- Shepherd transactions through the regulatory process with a clear understanding of applicable statutes and their implications in real-life situations
- Know what to do when problems crop up - and find clear answers to the countless questions that develop in the course of a deal
- Close deals in a timely manner and work shoulder to shoulder with clients to accomplish your objectives


Aspen Publishers
September 2006, Looseleaf
ISBN: 0-7355-6310-1
Price: USD 225.00

Visit our website: http://www.kluwerlaw.com

by R. Franklin Balotti & Jesse A. Finkelstein

The Delaware Law of Corporations & Business Organizations Statutory Deskbook is designed to facilitate research into matters of statutory scope and construction. Compact and easily portable, The Statutory Deskbook brings you the complete text, with all current amendments to the principal Delaware business organization statutes, including:

- The Delaware General Corporation Law
- Limited Liability Company Act
- Statutory Trust Statute
- Revised Uniform Limited Partnership Act
- The Delaware Revised Uniform Limited Partnership Act
- Other related provisions of the State of Delaware Constitution, Franchise Tax Law and Code

This statutory booklet is designed to be a convenient guide to Delaware corporations, limited partnerships and limited liability companies and is able to be easily transported by the user as an extension of the current three-volume The Delaware Law of Corporations & Business Organization, Third Edition. In addition, the accompanying CD-ROM contains the full contents of the statutory booklet, with a search mechanism that allows the user to make research more efficient.

Aspen Publishers
September 2006, softcover
ISBN: 0-7355-6078-1
Price: USD 48.00
Symonds & O'Toole on Delaware Limited Liability Companies

by Robert L. Symonds, Jr. & Matthew J. O'Toole

Since the 1988 IRS ruling permitting the advantages of pass-through tax reporting, the number of Delaware limited liability companies formed annually has increased at an explosive rate. Aspen Publishers’ Symonds & O'Toole on Delaware Limited Liability Companies provides practical evaluation of Delaware LLCs, expertly analyzing the most current law, as well as the underlying principles and reasoning to help you master the specific issues facing practitioners today and find workable approaches to potentially problematic situations.

Symonds & O'Toole on Delaware Limited Liability Companies is the first resource to include complete coverage of all 2006 statutory changes regarding:

- Filings of Documents with the Delaware Secretary of State
- Management
- Fundamental Transactions, including merger, conversion and consolidation of other entities into Delaware LLCs (and Delaware LLCs into other entities).

Symonds & O'Toole on Delaware Limited Liability Companies combines practice-based insights, completely current coverage, and up-to-date forms presented in logical order, allowing you to confidently represent your clients from start to finish. Everything you need to know about Delaware Limited Liability Companies is included in this one easy-to-use reference, complete with Bonus CD-ROM.


Aspen Publishers
October 2006, Looseleaf
Price: USD 225.00
Attorney’s Guide to Business and Finance Fundamentals

by Robert W. Hamilton & Richard A. Booth

Attorney’s Guide to Business and Finance Fundamentals is an essential resource for attorneys practicing in the business, commercial and corporate areas, covering such essential topics as:

- business formation and organization
- business valuation
- corporate securities
- dividends and distribution
- mergers and takeovers
- S corporation formations and related tax rules

Completely updated for 2006, this lucid and authoritative new edition includes significant new material dealing with:

- 'Split Dollar' Life Insurance
- Accrual Accounting
- The Public Company Accounting Reform and Investor Protection Act (Sarbanes-Oxley) and the Conduct of Audits and Audit Committee Independence
- Awards in Connection with Securities Fraud Now Non-dischargeable in Bankruptcy
- New Tax Laws on Dividends and Capital Gains
- Sarbanes-Oxley and the effect in Corporate Directors and Corporate Loans
- State Control Acquisitions Statutes


Aspen Publishers
November 2006, hardbound
ISBN: 0-7355-6058-7
Price: USD 255.00

by Aon Consulting

Executive Compensation Report: Comprehensive Industry Sector Analysis, 2007 Edition by Aon Consulting's eComp Data Service delivers rich statistics to help you establish and defend your clients' compensation. Whether you're advising your clients on contract structure or defending their interests against shareholders' proposals, this unique reference will help you access the latest benchmarking data for senior managements' executive pay against peer companies and quickly define the overall industry context.

Each chapter begins with an industry sector description and overview, providing fast access to important information such as the number of companies within the industry, how they break down by revenue range, summary statistics for executive compensation, and representative samples of the SIC codes for companies whose filings were analyzed.

Executive Compensation Report provides one-of-a-kind summaries on:

- Executive Compensation for 26 Key Industries
- Data on Senior Levels - from CEO to CTO
- Average, Mean, and Benchmark Percentile Statistics
- Analysis of Cash Compensation, Stock Options, and Other Long-Term Incentives

Aspen Publishers
October 2006, softcover
ISBN: 0-7355-6179-6
Price: USD 295.00
Regulating Content - European Regulatory Framework for the Media and Related Creative Sectors

edited by Michael Holoubek, Dragana Damjanovic & Matthias Traimer

A complex network of regulatory systems has arisen around the provision of media in Europe. In this connection regulating content is a focal point, as content is not only of economic but of vital cultural importance. At Community level a wide variety of measures have been taken to promote this branch of industry, especially in fields in which new and innovative digital technologies are used to enhance the market potential of content and creative products and services.

This important book focuses on regulatory interventions in the content industry under Community law. It offers an in-depth perspective on the functioning of the European legal framework for the content industry, its guiding principles, and its explicit and sometimes more fluid interface with policy areas falling largely into Member States competences. In this aspect the book can also be read as an analysis of the impact of the cooperation between European and Member State regulation when economic as well as social, democratic, and cultural policy goals are at stake.

Among the areas of content regulation covered are:

- legal definitions related to the content industry
- branches of the content industry broken down according to content category and distribution system
- the division of competences between the EC and the Member States in cultural affairs
- Community projects relevant to the content industry
- competition rules relating to distribution
- market entry and access regulation in the electronic communication markets
- specific regulation for such considerations as the protection of minors, protection of health, protection of consumers, and protection of personal rights
- ensuring and safeguarding functioning market structures in the content markets; and
- harmonization and coordination measures

The basis of this book was a research project commissioned by the Austrian Federal Chancellery in preparation for a seminar supported by the European Commission in connection with Austria’s Council Presidency in the first half of 2006.

As a systematic overview and analysis of the legal bases of European content regulation, this book will be of extraordinary value to practitioners, policymakers, officials, and academics in the fields of media and communications law. Beyond that, the work sheds a clear and defining light on an area that has an important role to play in the future economic growth and the development of a competitive business environment in Europe.

November 2006, 250 pp., hardbound
Price: EUR 100.00/ USD 128.00/ GBP 70.00
European Monographs 53

Visit our website: http://www.kluwerlaw.com
Regulation of Subsidies and State Aids in WTO and EC Law
Conflicts in International Trade Law

by Gustavo Luengo

Regulating subsidies in international trade is crucial to the efficient and equitable allocation of resources and ultimately to global welfare. Much of the serious instability that persists in today’s interdependent world may be traced to government interventions that dilute or defy such regulation.

In this in-depth analysis of subsidies and State aids, Gustavo Luengo details the regulatory elements that reveal how governments undertake the granting of support to their national industries. Although in theory such support is aimed at two overriding economic objectives – the elimination of harmful distortions, and the correction of market failures – he shows that in practice it is political contexts that determine the principles and objectives of the regulation of subsidies.

The analysis focuses on two mature regulatory systems, those of the World Trade Organization (WTO) and the European Communities (EC). The author describes both legal frameworks, and then proceeds to examine the differences and conflicts between the two systems, along with their reasons, consequences, and possible solutions. Significant aspects of the regulation of subsidies that emerge from the analysis include the following:

- the role of ‘countervailing measures’
- the EC notion of ‘State aid’ as developed by the European Commission and the European Court of Justice
- procedures for controlling subsidies under both systems and the consequences of granting subsidies in violation of applicable rules
- the elements of ‘financial contribution’ and ‘benefit’ under the Agreement on Subsidies and Countervailing Measures (ASCM)
- actionable and non-actionable subsidies
- agricultural subsidies in both systems
- the role of WTO dispute settlement procedures

Both for its clear and comprehensive overview of the regulation of subsidies and State aids and for its insightful recommendations, this book will be welcomed as a major contribution to the field of international economic law. Practitioners, policymakers, officials, and academics will all find it enormously valuable for its analytic depth and its direct applicability to the need to develop fair and enforceable regulation of subsidies and State aids.
The European Constitution and National Constitutions
Ratification and Beyond

edited by Anneli Albi & Jacques Ziller

Whether the Constitutional Treaty will enter into effect – or the prospect of the EU having a constitutional text is pushed back to a much more distant future – the ratification of an EU Constitution raises questions of fundamental importance from the point of view of national constitutional law. Whilst constitutions have traditionally been linked to states, more recent theories, such as post-national, multi-level, or intertwined constitutionalism, recognise the possibility for a constitution to exist in a non-state context. In this very valuable book, which focuses on the ratification of the European Constitutional Treaty, twenty-eight authorities in constitutional and EU law examine the extent to which such theories have made inroads in national constitutional thinking.

The contributors examine the debates and official documents of the political institutions that have been involved in the ratification process in the Member States, as well as constitutional court decisions and scholarly discourse. They also cover a range of closely related issues, such as the amendment of national constitutions, ratification referendums, and the implications of the codification of the principle of primacy in the European Constitution. The book includes reports from 17 EU Member States, as well as a view from a candidate country, Croatia. These reports, along with other papers on the nature and content of the Constitutional Treaty, consider the following issues:

- the process and legal framework of ratification in each of the examined Member States
- the novel category of ‘constitutional treaty’
- constitutional elements in existing EC/EU treaties
- types of constitutions and constitutionalism, and constitutions in non-state contexts
- the implications of the primacy clause
- ratification referendums
- eurosceptic fears of the development of a super-state

The book is based on the proceedings of an international conference that was held in Tallinn, Estonia, in November 2005.

By assessing the implications of the European Constitution from the perspective of national constitutional law, this book fills an important gap in the literature. It also makes a contribution to the emergence of a true European-wide constitutional debate, by providing both researchers and policy-makers with comparative information regarding the constitutional aspects of ratification in Member States. It will be of absorbing interest and value for years to come as the European constitutional debate continues.

December 2006, 280 pp., hardbound
ISBN: 90-411-2524-8
Price: EUR 125.00/ USD 160.00/ GBP 88.00

European Monographs 54
European Public Procurement - Legislative History of the Classic Directive 2004/18/EC

**edited by** Jan M. Hebly  
*In cooperation with Natalia Lorenzo van Rooij*

Fourteen percent of the European Union’s gross domestic product is accounted for by government or public utility works, supply, and service contracts. Yet in spite of its major importance for the European economy, public procurement remained for a long time one of the areas which benefited least from the creation of the internal market. Awarding contracts across borders was fraught with complicated provisions and rigid, protracted, bureaucratic procedures. Furthermore, the possibility of mainstreaming social and environmental interests in procurement practice seemed remote.

In 1996, the Commission proposed amendments to the existing legal framework, prompted by the emergence of the information society, the gradual withdrawal of the State from certain economic activities, and increased budgetary austerity. The ultimate result, after many years of gestation, was Directive 2004/18 of the European Parliament and the Council on the Coordination of Procedures for the Award of Public Works Contracts, Public Supply Contracts and Public Service Contracts.

This book gathers into a single source all the legislative documents preceding the coming into effect of this important directive. In great detail it clearly reveals the negotiation and compromise over the realisation of the legislative objectives—modernisation, simplification, and flexibility—in addition to such crucial elements and outcomes of the debate as the following:

- the introduction of electronic purchasing mechanisms
- provisions to avoid conferring advantage on any economic operator or giving preference to any national production
- the development of the “negotiated procedure” and the “framework agreement;”
- environmental impact requirements
- provisions for small and medium-size undertakings (SMUs)
- social and employment policy
- compliance and review procedures
- protective measures against certain products
- combating corruption and organised crime

The book first presents documents that outline the reasons that led to the intention to integrate public works (93/37/EEC), supply contracts (93/36/EEC), and service contracts (92/50/EEC) into one new directive. Then follow documents that detail the drafting of the recitals in the Preamble, the articles and the annexes. Finally, a list of legislative documents offers as complete an overview as possible of every item that played a role in the creation of Directive 2004/18/EC, including several amendments that have been made to the directive since it came into effect.

This unique publication will be a powerful resource for lawyers and policymakers engaged in the development of European procurement law. It will also provide both practitioners and researchers working in the area of European procurement law with an incomparable desktop reference on Directive 2004/18/EC.

**November 2006, 1500 pp., hardbound**  
Price: EUR 325.00 / USD 416.00 / GBP 228.00
INTELLECTUAL PROPERTY LAW

Designing E- Government
Second Edition

edited by J.E.J. Prins

Governments across the world have recognised the potential of new information and communication technologies (ICTs) to bring about fundamental renewal in not only government and public sector processes, but also their relationship with civil societal groups, the private sector, citizens, and various other actors. ICT provides enormous opportunities to increase efficiency and effectiveness in all kinds of policy sectors, and promises a real dialogue between policy makers and the public.

This second edition of the prescient and influential work first published in 2001 includes updated texts of several chapters from the earlier edition as well as various chapters, among them a number of country reports written for the e-government session of the of the 17th World Congress of Comparative Law. In addition to visions of the concept of electronic government, it provides examples of already active electronic governance by including various chapters on developments in the United States (both federal and state), the United Kingdom, Canada, Germany, Italy, Denmark, and the Netherlands. It draws valuable lessons (cross-national, between policy sectors and across administrations) from the design of electronic government and from evaluations of electronic government in practice.

Aspects of e-government covered in the second edition include the following:

- government initiatives such as e-publication, online filing (including e-procurement and courts e-filing)
- ‘e-democracy’ features such as e-voting, e-participation, e-consultation and e-petitioning
- benefits of government use of such expanding technologies as global positioning systems, smartcards, and biometrics
- benefits to citizens services such as social security and services in the health care sector
- applications to the judicial system and law enforcement
- differences between developments and policy initiatives in various countries
- obstacles and dilemmas touching upon security, surveillance, identity fraud, liability, intellectual property, free access, national security, equality, and privacy

Especially in its close attention to the interaction between legal, practical, public administration and ethical obstacles and dilemmas, Designing E- Government, Second Edition is of enormous value to practitioners, officials, and policymakers concerned with the legal implications related to the design and implementation of e-government, and with the present and future challenges of this endeavour.

December 2006, 288 pp., hardbound
Price: EUR 100.00/ USD 128.00/ GBP 70.00
The Essentials of Japanese Patent Law
Cases and Practice

by Hiroya Kawaguchi

Patent rights depend on many interpretive elements, including even the patent’s subject matter and the question of who owns the right. Such elements lead to varying legal approaches in different countries and, since it is in the nature of inventions to be international, knowledge of patent law in a variety of national jurisdictions is an indispensable asset for patent lawyers and their clients. This book provides that essential knowledge as it relates to the patent laws of Japan together with English translations of main provisions of the Patent Law. It provides a systematic and concise analysis of theoretical issues and information of practical usefulness (such as examination guidelines of the Japanese Patent Office) as well as analysis of important case law.

With detailed attention to both substantive and procedural law, the author’s thorough exposition covers such features of Japanese patent law as the following:

- requirements for patentability
- provisions for invention by employee
- assignment of invention before application
- application of foreign language documents
- limitation on effect of patents
- effects of bukken (right in rem) and saiken (person-to-person claim)
- procedure before the Patent Office
- civil remedies for infringement of patents
- case law interpreting “negligence”
- measures for recovery of damage to reputation
- establishment of security interests
- administrative law suit procedure
- appellate review
- procedure before Japan’s Intellectual Property High Court

The Essentials of Japanese Patent Law clearly explains the way in which patents may be registered and protected under Japanese law, and will be of inestimable value to counsel for inventors and enterprises everywhere. No patent lawyers or other intellectual property professionals will want to be without it.

December 2006, 300 pp., hardbound
ISBN: 90-411-2572-8
Price: EUR 115.00/ USD 147.00/ GBP 81.00
Second Edition

by Sheldon W. Halpern, Craig Allen Nard & Kenneth L. Port

This completely revised and up to date Second Edition of this well received work offers in one volume a comprehensive review of United States copyright, patent, and trademark laws. It provides thorough and sophisticated treatment of this complex material in a form both less cumbersome than a treatise and considerably deeper and more sophisticated than a study outline or "nutshell."

With its detailed citations, and readily accessible and complete subject coverage, this book will be a useful quick reference or deskbook for intellectual property practitioners, students, law professors, and librarians, as well as for anyone interested in understanding American intellectual property law.

November 2006, 448 pp., softcover
Price: EUR 95.00/ USD 122.00/ GBP 67.00
Scott on Information Technology Law
*Third Edition*

*by Michael D. Scott*

For answers to questions relating to computers, the Internet and other digital technologies and how to make them work for your clients turn to this comprehensive, practical resource. Whether you’re an experienced IT lawyer, a transactional or intellectual property attorney, an industry executive, or a general practitioner whose clients are coming to you with new issues, you’ll find practical, expert guidance on identifying and protecting intellectual property rights, drafting effective contracts, understanding applicable regulations, and avoiding civil and criminal liability.

Written by Michael D. Scott, who practiced technology and business law for 29 years in Los Angeles and Silicon Valley, *Scott on Information Technology Law. Third Edition* offers a real-world perspective on how to structure transactions involving computer products and services such as software development, marketing, and licensing. He also covers the many substantive areas that affect technology law practice, including torts, constitutional issues, and the full range of intellectual property protections. You will find coverage of the latest issues like these:

- computer and cybercrime, including spyware, phishing, denial of service attacks, and more traditional computer crimes
- the latest judicial thinking on software and business method patents
- open source licensing
- outsourcing of IT services and the legal and practical issues involved in making it work
- and more

To help you quickly identify issues, the book also includes practice pointers and clause-by-clause analysis of the most common and often troublesome provisions of IT contracts.


**Aspen Publishers**

November 2006, Looseleaf

ISBN: 0-7355-6524-4

Price: USD 325.00
Intellectual Property Legal Opinions
Second Edition

by Mark J. Thronson, Gabrielle S. Roth & Jon Grossman

Legal opinions in intellectual property matters, whether they involve patents, trademarks, or copyrights, carry enormous weight in business decisions. To make sure your opinions are soundly based, solidly reasoned, and properly expressed, turn to this practical handbook from three of the nation's leaders in the area.

Intellectual Property Legal Opinions, Second Edition covers all forms of IP legal opinions including:

- Patentability
- Infringement
- Validity
- Corporate due diligence
- Litigation
- And more

For each type of opinion, the authors present:

- Background information that shows the necessity and utility of such an opinion
- Essential elements of a competent opinion
- Relevant statutory and case law authority controlling certain aspects of the opinion
- Real-life examples whenever possible and suggested solutions in the many areas where the courts have not resolved problems

The new Second Edition of Intellectual Property Legal Opinions includes a new chapter on patentability opinions, as well as new sections addressing patent opinion-of-counsel defense issues and patent reform legislation as it relates to willful patent infringement. With insightful comments on legal strategy and model opinion letter clauses you can adapt to fit your needs, Intellectual Property Legal Opinions, Second Edition will earn a prominent position among your most frequently consulted references.

Aspen Publishers
November 2006, Looseleaf
Price: USD 225.00

by F. Scott Kief & Ralph Nack

This truly international book provides a complete and comprehensive textbook covering all areas of intellectually property law from a global, European and American perspective. It has been developed over three years of teaching a full international intellectual property curriculum at the Munich Intellectual Property Law Center (MIPLC) as an innovative and unique collection designated for general use in law school and private practice for a worldwide IP community. International, United States, and European Intellectual Property aims to meet the needs of both students and professionals interested in intellectual property law as an easy-to-use reference source.

Along with the wealth of content offered in this materials supplement, the structure and presentation add another layer of value.

- The layout has been optimized for a maximum quality of approachability and readability
- For easy navigation, each body of materials has a separate index number printed on the top outer corner of each page

Aspen Publishers
August 2006, softcover
ISBN: 0-7355-6287-3
Price: USD 31.50
Law, Ethics and the Visual Arts
Fifth Edition

by John Henry Merryman, Albert E. Elsen & Stephen K. Urice

Since its first edition in 1979, Law, Ethics and the Visual Arts established itself as the leading art law text among law professors, students, and practitioners. This new and newly illustrated, fifth edition, revised in collaboration with Stephen K. Urice, incorporates recent changes in treaty, statutory, and case law. It includes discussion of recent developments from the resurgence of iconoclasm to military conflicts' depredations on cultural property. As in earlier editions, the authors present legal issues in their historical contexts.

The broad range of topics addressed in the 5th edition, makes the text especially adaptable for use in multiple classroom settings. These topics include:

- U.S. museums' return of works of art and antiquities to claimants such as Holocaust survivors and foreign nations
- Artist's rights such as copyright and moral rights
- International movement of art and antiquities
- Fakes and forgeries in the art market
- The inner workings of art auctions
- Plundering and destruction of works of art in times of war and military conflict
- Censorship of “obscene” or politically challenging works of art
- And many more

In this edition, documents previously presented in a separate documentary appendix have been integrated into the text to provide immediate access to important treaties and other materials.

Whether you need to understand something as provocative as who owns the past, or something as mundane as whether a museum can sell a work of art to fix the roof, Law, Ethics and the Visual Arts provides the information you need. It combines unassailable scholarship with a deeply humanistic approach, recognizing that law and art each "impose a measure of order on the disorder of experience without stifling the underlying diversity, spontaneity, and disarray" (Paul Freund).

January 2007, 1350 pp., hardbound
Price: EUR 275.00/ USD 352.00/ GBP 193.00

Visit our website: http://www.kluwerlaw.com
International Taxation of
Electronic Commerce

edited by Richard Westin

The bricks and mortar of commercial law as we know it are crumbling into dust. Electronic commerce sweeps away the very foundations of what was not so long ago our most solid, comfortable, and secure legal system. In its most advanced form e-commerce allows unidentified purchasers to pay obscure vendors, in ‘electronic cash,’ for products that are often goods, services, and licenses all rolled into one. A payee may be no more than a computer that can take up ‘residence’ anywhere at the drop of a hat; national boundaries are of no consequence whatsoever. Taxation authorities are understandably dismayed.

This book, now in its second edition, is a minutely detailed overview of current reality in the worldwide huddle of revenue regimes as they try to cope with the most daunting challenge they have ever had to face. It analyzes a number of fast-moving trends in the behaviors of national taxation authorities, web-based companies, VoIP, certain low-tax (or no-tax) jurisdictions, and international organizations that have significant bearing on the future development of the taxation of e-commerce. These trends include the following:

- how United States domestic and international tax rules are being interpreted in the effort to accommodate e-commerce
- the powerful retailers’ lobby against the moratorium on U.S. state and local sales tax on Internet transactions
- how VAT rules in EU countries and other jurisdictions are being restructured to accommodate international e-commerce
- new theories of income and payment characterization, and in particular the influential OECD ongoing study
- the crucial discussion over what constitutes a ‘permanent establishment’ for tax purposes

December 2006, 662 pp., hardbound
ISBN: 90-411-2510-8
Price: EUR 230.00/ USD 294.00/ GBP 161.00
The Determination of Corporate Taxable Income in the EU Member States

*edited by* Dieter Endres *et al.*

The survey underpinning this invaluable work was inspired by an increasing appreciation within the EU of the need to achieve some degree of direct tax harmony. The essential starting point for such an undertaking is a set of standardized rules for the computation of EU-wide income.

Company law developments point to the International Accounting Standards (IAS) / International Financial Reporting Standards (IFRS) financial statements as a basis from which to work. IFRS are now required for published group accounts and are allowed for single-company financial statements. However, as explained in the text, there are serious drawbacks to basing any form of national taxation on IFRS as they stand. IFRS are not designed with tax policy objectives in mind and change too frequently to satisfy any claim to tax legal certainty. Public debate is hampered by a general lack of knowledge of tax accounting customs in other countries, especially as reliable works are often only available in the local language.

This comprehensive survey conducted by the universities of Goettingen, Mannheim, and Erlangen-Nuremberg with the support of PricewaterhouseCoopers fills that gap. For the first time, details of the tax computations for corporations from all twenty-five member states of the EU have been collated in a common format and are compared with the IFRS treatment. The book is an invaluable reference work providing the practitioner with a broad range of information on the tax accounting rules in all EU countries. The reader seeking a general impression of the scope of the problem will quickly see the amount of adjustment needed if IFRS is taken as a starting point for designing a set of common tax accounting rules. The reader seeking a basis for taking an active part in the public debate will find a wealth of detail in the Appendices showing exactly how each country computes taxable income and grants tax incentives. The work, unrivalled in the literature, addresses a major knowledge deficit; its tabular form presentation allows exact comparison between all EU countries as well as between the present rules of any one country and the IFRS requirements.

December 2006, 868 pp., hardbound
ISBN: 90-411-2550-7
Price: EUR 180.00/ USD 230.00/ GBP 126.00
INTERNATIONAL TAXATION

Drafting Cayman Islands Trusts

by James Kessler QC & Tony Pursall

The Cayman Islands is one of the world’s leading jurisdictions for the establishment of offshore trusts. However, it is not easy for a practitioner to approach the drafting of a Cayman Islands trust instrument with confidence. This eminently practical book solves that problem to near perfection. Arranged as a collection of precedents, with each provision of every precedent explained in detail, Drafting Cayman Islands Trusts, could hardly make the drafting process easier. The drafter learns the advantages and potential pitfalls associated with each provision as he or she prepares to draft it. The authors provide specific language, although individual variations (based on the authors’ expert guidance) are encouraged.

The precedents covered including the following:
- Discretionary trusts (with and without protectors)
- Interest in possession trust
- Reserved powers trust
- Charitable trust
- STAR trusts
- Appointments and retirements of trustees

For additional convenience, the precedents are also provided in Word format on a CD-ROM that comes with the book. The detailed annotation answers such key questions as the following:
- Are hostile beneficiaries clauses valid?
- Do automatic flee clauses work?
- What powers can a settlor reserve?
- How can STAR trusts be used to protect trustees holding high-risk assets?
- Would STAR trusts be recognised in other jurisdictions?
- How can one restrict a beneficiary’s right to information and trust documents?
- Can the appointment of a foreign trustee discharge a retiring Cayman trustee?
- What indemnities should retiring trustees request from successors?

As a systematic approach to drafting Cayman Islands trusts, this book will be of immeasurable day-to-day value to practitioners and administrators alike.

James Kessler QC is a leading practitioner at the Revenue bar. He is the author of Drafting Trusts & Will Trusts, Taxation of Foreign Domiciliaries, and Taxation of Charities. He is a founder member of STEP and founder of the Trusts Discussion Forum.

Tony Pursall is a Cayman Islands attorney-at-law, who practices from the London office of Maples and Calder. He is a member of the STEP International Committee and of the City of London branch committee of STEP He is the author of the Cayman Islands section of the World Trust Survey for Trusts & Trustees and is a contributor to the Cayman Islands section of Planning and Administration of Offshore and Onshore Trusts.

"All those who work with Cayman Islands trusts, here or abroad, should leap to their feet and applaud James Kessler and Tony Pursall for this splendid work."

Antony Duckworth, Partner, Charles Adams, Ritchie & Duckworth

November 2006, 496 pp., hardbound
ISBN: 90-411-2488-8
Price: EUR 210.00/ USD 269.00/ GBP 147.00
International Expatriate Employment Handbook

edited by Andrius R. Kontrimas & Mary K. Samsa

More and more multinational companies are deploying key employees around the globe to serve the increasing international business needs of the multinational, its global markets, and its customers. The ability to relocate employees quickly from one location to another, and the ability of those employees to quickly focus on the business objectives of the company once they are relocated, can often determine the success of a new regional operation or an entire global strategy. It is crucial for employers to avoid unexpected barriers or difficulties in the form of employment-related issues.

This enormously valuable handbook is the ideal solution to such problems, both in the anticipation and in the event. With 32 chapters each written by local experts, it provides a practical, country-by-country guide to employee relocation issues among the world’s most active or fast-developing economies. Each chapter offers a handy reference to relevant issues under each particular country’s laws regarding employment status, compensation and benefits, related tax issues, and more. With its reliable guidance, both employers and employees can proceed confidently with their cross-border plans and commitments.

The writers of each chapter answer important questions on a wide range of employment issues. Among the many relevant matters covered – in the same order in each chapter, for easy cross-reference – are the following:

- types of employment visas and related qualification requirements
- expenses and time frame for obtaining visas
- income taxation of foreign nationals
- employer’s tax withholding requirements
- filing and reporting requirements
- eligibility for employee or retirement benefits
- continuation of home country benefits
- wealth, capital, estate or death taxes
- taxable presence of foreign corporate employers
- vicarious liability for acts of employees
- privacy laws relating to employees
- employment termination provisions under local law
- enforceability of non-competition and non-solicitation agreements
- protection of confidential or trade secret information

The Handbook has been meticulously produced under the auspices of member firms of the World Law Group, a leading network of 48 independent law firms located in most of the world’s major commercial centers. A peerless source of information and guidance to employers in expatriate relocation planning, it will greatly help to foresee potential pitfalls and benefit from local advantages, so both employers and expatriate employees will be free to concentrate on the business goals at hand.

October 2006, 572 pp., hardbound
Price EUR 175.00/ USD 224.00/ GBP 123.00

World Law Group Series

Visit our website: http://www.kluwerlaw.com
Commercial Real Estate Leases: Preparation, Negotiation, and Forms
Fourth Edition

by Mark A. Senn, Esq

Commercial Real Estate Leases: Preparation, Negotiation, and Forms provides all the information that you need to prepare, renew, and negotiate sound commercial real estate leases. It contains numerous complete and ready-to-use forms, as well as dozens of alternate clauses. All clauses in the printed version are also included on the easy-to-use CD-ROM for you to adapt to your own specific needs and incorporate into your workflow. The text analyzes the legal origins, precedents, and practical consequences of each provision from the landlord’s, tenant’s and lender’s perspectives.

Completely updated and expanded, the Fourth Edition of Commercial Real Estate Leases: Preparation, Negotiation, and Forms includes new sections on anti-terrorism provisions and their importance to commercial real estate leases post 9-11, relocation, early termination by agreement, and building security.


Aspen Publishers
November 2006, Looseleaf
ISBN: 0-7355-6195-8
Price: USD 250.00
International Mediation
*The Art of Business Diplomacy, Second Edition*

by Eileen Carroll & Karl Mackie

Across a broad range of business sectors, and with case values up to over $1 billion, mediation is emerging as an incomparably efficient means of solving international business disputes. Written by two of the foremost international mediation experts and practitioners, *International Mediation – The Art of Business Diplomacy, Second Edition* is an essential guide to the effective and timely resolution of international business disputes. Outlining the characteristics of mediation and highlighting its place in business conflicts, this highly practical book guides the reader clearly through the international mediation process:

- how does it work and what will it cost
- what are the limitations
- what skills are required
- how are the outcomes enforced
- how can business best use mediation

More than any theory, the case histories and practical guidance in this book demonstrate how and why international mediation works. Managers and their advisers in global business will discover a powerful new way to resolve business conflict. The authors show how to use mediation techniques as a foundation for a more purposeful, strategic approach to conflict management in organisations.

**October 2006, 200 pp., softcover**
**ISBN: 90-411-2579-5**
**Price: EUR 65.00/ USD 83.00/ GBP 46.00**
Global Trends in Mediation
Second Edition

edited by Nadja Alexander

In its first edition, Global Trends in Mediation was the first book to concentrate on mediation from a comparative perspective – reaching beyond the all-too-familiar Anglo-American view – and as such has enjoyed wide practical use among alternative dispute resolution (ADR) practitioners worldwide. This new edition has not only been updated throughout; it has also added two new jurisdictions (France and Quebec) and a very useful comparative table summarising the salient points from each of the fourteen jurisdictional chapters.

Each jurisdictional chapter addresses critical structural and process issues in alternative dispute resolution such as the institutionalisation of mediation, mediation case law and legislation, the range and nature of disputes where mediation is utilised, court-related mediation, mediation practice standards, education, training and accreditation of mediators, the role of lawyers in mediation, online dispute resolution and future trends. All the contributors are senior dispute resolution academics or practitioners with vast knowledge and experience of dispute resolution developments in their countries and abroad.

The unique value of the book for practitioners resides in (among other things) the following:

- coverage of both common law and civil law jurisdictions
- attention to the diversity of legal cultures and systems on four continents
- a richer analysis of mediation models, standards, laws and practices than is available in other publications
- a much wider spectrum of mediation laws and approaches worldwide than is traditional in comparative studies

A comprehensive introductory chapter establishes an international comparative framework for an analysis of the national chapters that follow, synthesising the main themes of the book and analysing global and systemic trends.

Global Trends in Mediation, Second Edition, is an immeasurably valuable resource for dispute resolution practitioners, international lawyers, corporate counsel, policy-makers, and business people. It will also be of interest to academics, students and anyone interested in learning more about the special value of mediation and its processes.

October 2006, 500 pp., hardbound
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